



## 1. ORGANIZATION

1.1 How many years has your organization been in business as a Contractor?

*Since 1967*

1.2 How many years has your organization been in business under its present business name:

*Date of incorporation: February 3, 1995*

1.2.1 Under what other or former names has your organization operated?

*Austin Nelson Company, Inc. (California)  
Austin Nelson Company, Inc. (Texas)  
Nelson Construction Company*

1.3 If your organization is a corporation, answer the following:

1.3.1 Date of incorporation: *February 3, 1995*  
1.3.2 State of incorporation: *Texas*  
1.3.3 President's name: *David Nelson*  
1.3.4 Vice-president's name(s):  
1.3.5 Secretary's name: *Larry C. Nelson*  
1.3.6 Treasurer's name: *Larry C. Nelson*

1.4 If your organization is a partnership, answer the following:

1.4.1 Date of organization: *N/A*  
1.4.2 Type of partnership (if applicable): *N/A*  
1.4.3 Name(s) of general partner(s): *N/A*

1.5 If your organization is individually owned, answer the following:

1.5.1 Date of organization: *N/A*  
1.5.2 Name of owner: *N/A*

1.6 If the form of your organization is other than those listed above, describe it and name the principals: *N/A*

## 2. LICENSING

- 2.1 List jurisdictions and trade categories in which your organization is legally qualified to do business, and indicate registration of license numbers, if applicable.

*State of Texas*                      *General Contractor*

*State of Arizona*                      *General Building Contractor*  
*License # 151861 (Inactive)*

*State of California*                      *General Building Contractor*  
*General Engineering Contractor*  
*License # 507358 (Inactive)*

- 2.2 List jurisdictions in which your organization's partnership or trade name is filed.

*Travis County*                      *Williamson County*

*Caldwell County*                      *Maricopa County, Arizona*

## 3. EXPERIENCE

- 3.1 List the categories of work that your organization normally performs with its own forces.

*Carpentry and General Labor, including Concrete Work*

- 3.2 Claims and Suits. (If the answer to any of the questions below is yes, please attach details.)

- 3.2.1 Has your organization ever failed to complete any work awarded to it?

*No*

- 3.2.2 Are there any judgments, claims, arbitration proceedings or suits pending or outstanding against your organization or its officers?

*No*

3.2.3 Has your organization filed any lawsuits or requested arbitration with regard to construction contracts within the last five years?

*Yes – Typical proceedings for companies our size and not significant to our continued successful operations.*

3.3 Within the last five years, has any officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract? (If the answer is yes, please attach details.)

*No*

3.4 On a separate sheet list major construction projects your organization has in progress, giving the name of project, owner, architect, contract amount, percent complete and scheduled completion date.

3.4.1 State total worth of work in progress and under contract: *See attached.*

3.5 On a separate sheet, list the major projects your organization has completed in the past five years, giving the name of project, owner, architect, contract amount, date of completion and percentage of the cost of the work performed with your own forces.

3.5.1 State average annual amount of construction work performed during the past five years: *See attached.*

3.6 On a separate sheet, list the construction experience and present commitments of the key individuals of your organization:

#### **4. REFERENCES**

4.1 Trade References:

*Sunstate Equipment  
16436 North I-H 35  
Austin, Texas 78728  
(512) 238-1555*

*Lone Star Ready Mix  
P O Box 1467  
Leander TX 78646-1467  
(512) 260-3629*

*Hidell Builders Supply  
P.O. Box 9026  
Austin, Texas 78766  
(512) 459-7692*

*Hull Supply Company  
5117 Cesar Chavez  
Austin, Texas 78702  
(512) 385-1262*

#### 4.2 Bank References:

*Mr. Brick Sudderth  
American Bank and Commerce  
2243 West Braker Lane  
Austin, Texas 78758  
(512) 391-5500*

*Mr. Doug Marwitz  
First State Bank of Central Texas  
8045 Mesa Drive  
Austin, TX 78731  
(512) 231-8821*

#### 4.3 Client References:

*Mr. Bill Horabin, Vice Chairman  
Sierra Health Systems Management  
Austin, Texas  
(512) 703-2210*

*Mr. Minh-Duc Lu  
Asian Center  
1112 Koenig Lane  
Austin, TX 78756  
(512) 451-7833  
(512) 300-6969 Cell*

*Mr. Brick Sudderth  
American Bank of Commerce  
2243 West Braker Lane  
Austin, Texas 78758  
(512) 391-5500*

*Mr. Max Hoberman  
GHI Partners, L.L.C.  
5514 Shoalwood Avenue  
Austin, TX 78756  
(512) 673-0085*

*Mr. Hank Amor  
Oak Hill Automotive  
9301 Highway 71  
Austin, TX 78735  
(512) 288-3366*

*Mr. Doug Kadison  
Minerva World Headquarters  
2207 Lake Austin Blvd.  
Austin, TX 78703  
(512) 481-8899*

*Mr. Mike Maroney  
American Bank of Texas-Lakeway  
1913 South FM 620  
Austin, TX 78734  
(512) 261-9730*

*Mr. Doug Batson  
Bankers Capital Corp.  
4151 Spicewood Springs Road  
Austin, TX 78703  
(512) 343-7080*

*Mr. Roger Stephens  
Hughes Supply, Inc.  
576 N.E. 23rd Avenue  
Gainesville, Florida 32609  
(352) 376-3113*

*Mr. Robert Reeve  
3 Kailuama Place  
Kailua, Hawaii 96734  
(808) 263-2023*

4.4 Surety:

4.3.1 Name of bonding company:  
N/A

4.3.1 Name and address of agent:  
N/A

## 5. FINANCING

5.1 Financial Statement.

*Financial statements will be provided upon request.*

5.1.1 Attach a financial statement, preferably audited, including your organization's latest balance sheet and income statement showing the following items:

Current Assets (e.g., cash, joint venture accounts, accounts receivable, notes receivable, accrued income, deposits, materials inventory and prepared expenses);

Net Fixed Assets;

Other Assets;

Current Liabilities (e.g., accounts payable, notes payable, accrued expenses provision for income taxes, advances, accrued salaries and accrued payroll taxes);

Other Liabilities (e.g., capital, capital stock, authorized and outstanding shares par values, earned surplus and retained earnings).

5.1.2 Name and address of firm preparing attached financial statement, and date thereof:

*Don Steinle, C.P.A.  
2028 E. Ben White, Suite 508  
Austin, Texas 78741  
(512) 448-4244*

5.1.3 Is the attached financial statement for the identical organization named on page one?  
*Yes*

5.1.4 If not, explain the relationship and financial responsibility of the organization whose financial statement is provided (e.g., parent-subsubsidiary).

5.2 Will the organization whose financial statement is attached act as guarantor of the contract for construction?

*Yes*

## **6.0 SIGNATURE**

6.1 Dated at Austin, Texas this \_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_.

Name of Organization: *LJCo., Inc., dba Larry Nelson Company*

\_\_\_\_\_  
By: *David Nelson*

Title: *President*

6.2 *Mr. David Nelson* being duly sworn deposes and says that the information provided herein is true and sufficiently complete so as not to be misleading.

Subscribed and sworn before me this \_\_\_\_ day of \_\_\_\_\_, 20\_\_.

Notary Public: \_\_\_\_\_

### 3.5 MAJOR PROJECTS COMPLETED (Past 7 Years)

PROJECT NAME AND ADDRESS	OWNER/ ARCHITECT	CONTRACT AMOUNT	% OF WORK IN- HOUSE	COMPLETION DATE
New England Life 1044 Liberty Park Drive Austin, Texas	Jerry R. Reed Liberty 2000 Investors 1044 Liberty Park Drive Austin, Texas 78746	\$ 1,205,639  13,684 s.f.	20%	07/25/97 01/01/98
Tepco of Central Texas 2111 Grand Ave. Pkwy. Pflugerville, Texas	Barry Bubis Architect 3018 North Lamar, #200 Austin, Texas 78705	\$ 638,192  12,000 s.f.	20%	01/01/98 06/26/98
Interstate Batteries 5308 Burleson Road Austin, Texas	Barry Bubis Architect 3018 North Lamar, #200 Austin, Texas 78705	\$ 538,556  13,200 s.f.	20%	03/01/98 09/15/98
The ABC Bank 2243 West Braker Lane Austin, Texas	James Holland Architect 1413 Preston Avenue Austin, Texas 78703	\$ 681,115  4,555 s.f.	20%	04/01/98 10/12/98
Vista Oaks at Lakeway 1602 Lohmans Crossing Lakeway, Texas	DFD Architects, Inc. 9801 Anderson Mill, #220 Austin, Texas 78758	\$ 3,603,410  53 suites 38,317 s.f.	20%	04/15/98 02/25/99
Orange Brokerage 307 F.M. 1626 Austin, Texas	Barry Bubis, Architect 3018 North Lamar, #200 Austin, Texas 78705	\$ 754,926  10,781 s.f.	20%	06/20/98 01/01/99
Maaco Center 10200 North Lamar Austin, Texas	Stu Alderman 2525 Wallingwood, #1500 Austin, Texas 78746	\$ 602,031  8,742 s.f.	20%	6/01/98 12/01/98
Tom Green Elementary 1301 Old Goforth Buda, Texas	Hays Consolidated I.S.D. 21500 IH 35 Buda, Texas	\$ 159,231  Interior Remodel		7/1/98 8/15/98
Park 96 Service Center 9601 Dessau Road Austin, Texas	DFD Architects, Inc. 9801 Anderson Mill, #220 Austin, Texas 78758	\$ 3,279,505  99,000 s.f.	20%	12/5/98 9/1/99

PROJECT NAME AND ADDRESS	OWNER/ ARCHITECT	CONTRACT AMOUNT	% OF WORK IN- HOUSE	COMPLETION DATE
Hughes Supply 1800 Royston Lane Pflugerville, Texas	Barry Bubis, Architect 3018 North Lamar, #200 Austin, Texas 78705	\$ 1,471,903  40,500 s.f.	20%	1/4/99 10/1/99
Watkins Motor Lines 1916 Waukesha Drive Austin, Texas 78660	Barry Bubis, Architect 3018 North Lamar, #200 Austin, Texas 78705	\$ 1,410,000  21,075 s.f.	20%	6/25/99 11/1/99
WesTex Distributors 29 Cypress Boulevard Round Rock, Texas	Barry Bubis, Architect 3018 North Lamar, #200 Austin, Texas 78705	\$ 1,547,000  41,725 s.f.	20%	7/1/99 3/1/00 Actual 12/29/99
** TWO-STORY ADDITION TO PARKING GARAGE 1005 Congress Avenue Austin, Texas 78701	Alton Greeven, P.E. 2611 Woodmont Austin, Texas 78703 (512) 477-8811	\$ 763,000  80 cars 31,821 s.f.		5/15/99 6/1/00
Bee Caves Office Building 7004 Bee Caves Road Austin, Texas	Barry Bubis, Architect 3018 North Lamar, #200 Austin, Texas 78705	\$1,590,820  29,644 s.f.	20%	9/15/99 4/15/00
Wells Branch Tech Center Phase I 1421 Wells Branch Pkwy Austin, Texas 78660	Barry Bubis, Architect 3018 North Lamar, #200 Austin, Texas 78705	\$ 3,166,800  96,000 s.f.	20%	10/8/99 7/1/00
Grinnell Fire Systems 16069 Central Commerce Dr. Pflugerville, Texas 78660	Barry Bubis, Architect 8912 Appaloosa Run Austin, Texas 78737	\$1,000,754  17,963 s.f.	50%	10/30/00
Park Bend Health Center 2122 Park Bend Drive Austin, Texas 78758	Will Davies, Architect DFD Architects 9801 Anderson Mill Rd., 220 Austin, Texas 78750	\$3,510,817  41,225 s f.	80%	1/2/01
INCE Distributing 9310 Metric Boulevard Austin, Texas 78758	Rehler Vaughn and Koone 745 E. Mulberry Avenue San Antonio, Texas 78212	\$1,066,550  22,344 s.f.	15%	12/20/00 7/1/01

PROJECT NAME AND ADDRESS	OWNER/ ARCHITECT	CONTRACT AMOUNT	% OF WORK IN- HOUSE	COMPLETION DATE
Office/ Warehouse 1000 Kramer Lane Austin, Texas 78758	Barry Bubis Architects 8912 Appaloosa Run Austin, Texas 78737	\$1,587,507  32,000 s.f.	60%	8/15/00 4/20/01
McNeil Oaks 7011 McNeil Road Austin, Texas 78759	Barry Bubis Architects 8912 Appaloosa Run Austin, Texas 78737	\$2,374,804  57,317 s.f.	88%	8/1/00 3/15/01
ABC Branch Bank 10920 Lakeline Drive Austin, Texas 78717	DFD Architects, Inc. 9801 Anderson Mill, Ste. 220 Austin, Texas 78750	\$1,193,927  7,400 s.f.	20%	2/1/01 9/1/01
** Northcross Central Restrooms 2525 W. Anderson Lane Austin, Texas 78757	Reh Burwell Partners 1101 S. Capital of TX Hwy., Suite 201 Austin, Texas 78746	\$162,793  1,170 s.f.	80%	10/15/01 11/15/01
** Northcross Phenix & Phenix 2525 W. Anderson Ln., Ste 540 Austin, Texas 78757	Reh Burwell Partners 1101 S. Capital of TX Hwy., Suite 201 Austin, Texas 78746	\$157,239  3,722 s.f.	45%	10/12/01 12/12/01
John Roberts BMW 7011 McNeil Drive Austin, Texas 78728	Barry Bubis Architects 8912 Appaloosa Run Austin, Texas 78737	\$2,089,790  57,488 s.f.	99%	8/15/01 12/31/01
** Northcross- Annmarie's Catering 2525 W. Anderson Lane Austin, Texas 78757	Reh Burwell Partners 1101 Hwy. 360, Ste 201 Austin, Texas 78746	\$185,508  3,458 s.f.	15%	12/3/01 1/18/02
QuantumMail.com 8702 Cross Park Drive Austin, Texas 78754	Barry Bubis Architects 8912 Appaloosa Run Austin, Texas 78737	\$1,445,468  25,000 s.f.	90%	8/1/01 2/20/02
Analysys, Inc. 3512 Montopolis Drive Austin, Texas 78744	Sixth River Architects 1801 S. Mopac, Suite 210 Austin, Texas 78746	\$1,050,000  15,000 s.f.	90%	11/15/01 6/1/02

PROJECT NAME AND ADDRESS	OWNER/ ARCHITECT	CONTRACT AMOUNT	% OF WORK IN- HOUSE	COMPLETION DATE
Sealy Tech Center 14000 Summit Drive Austin, Texas 78728	Barry Bubis Architects 8912 Appaloosa Run Austin, Texas 78737	\$2,989,909  97,525 s.f.	20%	07/01/01 06/19/02
Simplex-Grinnell Fire Protection Systems 1600 Royston Lane Round Rock, Texas 78664	R & M Design Studio, Inc. 1044 Liberty Park Drive Austin, Texas 78746	\$1,665,000	20%	02/02/02 6/14/02
** Wells Branch Tech Center Lone Star Infrastructure 1421 Wells Branch Parkway, Bld. II, Suite 200 Austin, Texas 78660	Barry Bubis Architects 8912 Appaloosa Run Austin, Texas 78737	\$ 1,389,641  55,613 s.f.	20%	07/10/02 09/30/02
RDO Equipment 16415 N. I-H 35 Austin, Texas 78728	LZT Architects Austin, Texas	\$ 2,094,826.00  35,000 s.f.	20%	03/07/02 12/10/02
Neal Electric/ Spec Building 1608 Royston Lane Round Rock, Texas 78664	Barry Bubis Architects 8912 Appaloosa Run Austin, Texas 78737	\$ 810,000.00  10,050 s.f.	20%	10/07/02 02/04/03
American Bank of Texas - Lakeway 1913 RR 620 South Lakeway, Texas 78734	TAG International Austin, Texas	\$ 1,500,000.00  9,960 s.f.	80%	12/09/02 9/15/03
Sterling Acura Dealership 4805 S. IH-35 Austin, Texas	Crownrich Group Dallas, Texas	\$ 2,750,000.00  27,000 s.f.	65%	12/18/02 9/20/03
BMW of Austin (Pre-Owned) 7101 McNeil Drive Austin, TX	Black, Corley & Owens Architects 219 West South Street Benton, AR 72015	\$750,000.00 3,500 s.f.	20%	7/01/03 11/01/03
BMW of Austin (Remodel) 7011 McNeil Road Austin, TX 78728	Black, Corley & Owens Architects 219 West South Street	\$2,665,313.00 57,488 s.f.	20%	3/21/03 8/21/03

PROJECT NAME AND ADDRESS	OWNER/ ARCHITECT	CONTRACT AMOUNT	% OF WORK IN- HOUSE	COMPLETION DATE
	Benton, AR 72015			
American Bank of Texas - Rollingwood 2705 Bee Caves Road Austin, Texas 78746	TAG International Austin, Texas	\$ 1,100,000.00  5,598 s.f.	85%	02/01/03 09/10/03
Texas Center, Phase I 16708 Picadilly Court Round Rock, TX 78664	Barry Bubis Architects 8912 Appaloosa Run Austin, Texas 78737	\$1,000,000.00  36,000 s.f	20%	03/17/04 10/12/04
Trinity Center 12 <sup>th</sup> Street at Trinity Street Downtown Austin, TX	REH Burwell Partners Austin, TX	\$3,500,000.00  29,658 s.f.	20%	06/15/03 11/15/04
ZenLife Academy 16708 Picadilly Crt., Ste 105 Round Rock, TX 78664	Bryan Euwer Austin, TX	\$ 98,000.00  9,000 s.f.		11/20/05 12/22/05
Asian Center Retail 11220 North Lamar Austin, TX 78753	JHL Architects Austin, TX	\$ 4,600,000.00	20%	05/20/07
Preferred Pump 16704 Picadilly Court Round Rock, TX 78664	Brian Euwer Architects Austin, TX	\$ 762,946.00	20%	06/01/07
Horizon Printing 2211 Grand Ave. Parkway Austin, TX	Barry Bubis Architects 8912 Appaloosa Run Austin, Texas 78737	\$ 800,000.00	20%	07/01/07
Asian Center Grocery Store 901 West Braker Austin, TX 78753	JHL Architects Austin, TX	\$ 2,100,000.00	20%	01/31/08
Cuesta Centre 8656 Highway 71 West Austin, TX 78735	Alderman/Pacone/Bishop Architects	\$ 1,271,000.00	20%	05/23/08

PROJECT NAME AND ADDRESS	OWNER/ ARCHITECT	CONTRACT AMOUNT	% OF WORK IN- HOUSE	COMPLETION DATE
Waterford House 2008 Brandt Road Austin, TX 78744	Alderman/Paccone/Bishop Architects Austin, TX	\$ 2,281,000.00	20%	05/01/09
C.O.R.E. Oak & Cedar Residence Additions	David Bessent Architects, Inc. Austin, TX	\$ 662,295.00	20%	07/10/09
Abundant Life Community Baptist Church 16708 Picadilly Court, Suite 105 Round Rock, TX 78664	Bryan Euwer Austin, TX	\$ 225,000.00  9,000s.f. T.I.'s	90%	02/10/10
Mitas Electronics 16708 Picadilly Court, Suite 100 Round Rock, TX 78664	Bryan Euwer Austin, TX	\$ 85,000.00  3,000s.f. T.I.'s	40%	03/15/10
Rooster Teeth Productions 636 Ralph Ablanedo Austin, TX 78748	Architecture 365 1305 E. Sixth St., # 1 Austin, TX 78702	\$ 350,000.00	35%	08/30/10